



Focus On Clovis

A Monthly Exploration Of Clovis Real Estate Issues
Presented By CAB, The Real Estate Committee Of The Clovis

The Dynamics of Short Sales



Presented By:

Jeff Yonamine

Central Valley and Northern California Manager,
VP Exchange Resources, Inc., VP Innovative Financial
Resources, Inc.

In the early 80's, Jeff started his real estate career as a mortgage broker and realtor in Southern California. He helped investor's purchase and exchange properties. In the early 90's, he helped investors purchase properties from the Resolution Trust Company (RTC) which was the government agency that handled all the properties from the Saving and Loans crisis. He joined Security Trust Company, a subsidiary of Chicago Title Company before the 1999 merger with Fidelity National Title, which handled 1031 Tax Deferred Exchanges, Non-Judicial Foreclosures and Work Outs, Escrow Holding Accounts and Self-Directed IRAs into Real Estate. Presently, he is handling 1031 Tax Deferred Exchanges, Non-Judicial Foreclosures, Escrow Holding Accounts and Short Negotiations for realtors and homeowners.



Thursday

February 18, 2010

8:30 to 9:30 AM



(In Clovis at Peach & Shaw)
**COST \$1.50 -NETWORKING
MARKETING-DON'T MISS IT!**



CAB Chairman: Leslie Noll 326-5111

Visit the Spirit of Clovis at www.clovischamber.com